



NATIONAL HIGHWAYS AUTHORITY OF INDIA
(MINISTRY OF ROAD TRANSPORT & HIGHWAYS)

Revised Policy Document

**Development of Wayside Amenities on
National Highways by Private
Entrepreneur**

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1. Introduction

India has experienced a significant increase in passenger and freight movement on national highways. Roadways provide the arterial network to facilitate trade and movement of goods and passengers and are the lifeblood of the economy. It has thus become essential to provide road travelers with not just the highest quality of road infrastructure but also with adequate facilities to relax and take a break from highway travel.

The Ministry of Road Transport & Highways (MoRTH) has decided to develop comprehensive Wayside Amenities (WSAs) along the National Highways across the country. MoRTH has assigned this task to National Highways Authority of India (NHAI) under the authority of Section 16(f) of The National Highways Authority of India Act, 1988.

1.1 Objective of developing Wayside Amenities

The primary objective of developing WSAs is to improve the convenience of highway users viz., passengers and drivers, by providing a standardized experience to them at designated locations. In addition, Wayside Amenities enable improved road safety by providing adequate resting facilities for road users and thereby reducing fatigue related road accidents.

1.2 History of Wayside Amenities

The National Highways Development Project (NHDP) was launched in 1998 with the objective of developing roads at par with international standards to facilitate smooth flow of traffic. NHDP not only aimed at creation of a well-developed road network, but also focused on improving allied highway infrastructure such as setting up Wayside Amenities along national highways.

With the introduction of the BOT model in the development of highways in 2005, development of WSAs were included in the scope of the highway concessionaires. Around 20 WSAs have been setup by the highway concessionaires since then. These WSAs are typically 4-5 acres in size and provide facilities such as fuel station, restaurants, short term accommodation, washrooms etc. for both passengers and truckers. However, restricted land availability has hindered the development of WSAs on BOT road stretches.

In addition, NHAI has also engaged Oil Marketing Companies (OMCs) for the development of WSAs. A total of 9 sites have been leased out to HPCL across the country. Most of them have been given out on 15-year lease period.

Further, NHAI now plans to develop WSAs land parcels available with NHAI (~200) on a BOT (Toll) mode across the country, through a competitive bidding process

Apart from the WSAs developed by OMCs and the road Concessionaires, there has been limited focus on development of WSAs by NHAI, specifically on road stretches built on EPC mode.

WSAs have also been set up by state government agencies, PSUs and private players, in addition to the highway development authority. A few examples have been detailed below.

State Government Agencies

State Agency	Functional WSAs	Target Segments
Haryana Tourism Development Corporation (HTDC)	11	Car/Bus Passengers
Rajasthan Tourism Development Corporation (RTDC)	10	Car/Bus Passengers
Maharashtra State Road Development Corporation (MSRDC)	4 (on Mumbai – Pune expressway)	Car/Bus Passengers; (Truck terminals are under construction)
Madhya Pradesh State Tourism Development Corporation (MPSTDC)	300 planned to be constructed (70-100 on national highways)	Car/Bus Passengers

These sites provide facilities such as restaurants, fuel stations, washrooms, convenience store, children's play area etc.

Public Sector Undertakings

Public sector OMCs such as IOCL, HPCL and BPCL have also launched 'Highway Retail Outlets' on major highways of the country. It is estimated that BPCL currently has around 130 such outlets across the country while HPCL and IOCL have approx. 100 outlets each on highways.

These highway retail outlets are either composed of co-located facilities for passengers and truckers or they are dedicated specifically to truckers. BPCL, for example, has 'One-Stop-Truck-Shop' outlets, strategically positioned on major highways to give transporters and their drivers an experience of 'home-away-from-home'. Apart from the fueling facility, these outlets offer facilities like dormitory, self-laundry, cooking stove, parking, changing rooms and washrooms to truck drivers free of charge / or at subsidized rates.

Private players

Private participation in this space has mostly been led by unorganized, local players and the WSAs set up by them vary widely in size and scope, ranging from small roadside dhabas to large resorts, resulting in a non-standardized experience for road users. Haveli, for example, near Ambala on NH 44 is a 3-4 acre WSA that provides facilities like eat-ins, washrooms, short-term accommodation and kids play area to road travelers.

To address this, states such as Madhya Pradesh under the banner of MPSTDC (Madhya Pradesh State Tourism Development Corporation) have initiated a franchisee model for development of WSAs by private landowners on Highways. The policy adopted for the franchisee model for development of WSA by MPSTDC is placed at **Annexure 3**

The existing landscape of WSAs, as outlined above, offers the following key lessons.

- Fuel sales drive business model and viability for WSAs at present: Share of non-fuel revenues is less than 5% for most existing facilities
- Currently, there is significant variation in the type of facilities offered in any WSA leading to widely different customer experience, implying the need for standardization
- Road upgradation initiatives such as development of fly overs, closing gaps in median, etc. has impacted the viability of the WSA developed by OMCs and private players, in a few cases, implying the need for involvement of highway development authority in developing WSAs

- The unorganized development by private players has led to uneven experience for the travelers. Further, lack of a recognizable brand impacts the viability and sustainability of the individual units.

2. Norms for Development of Wayside Amenities by Entrepreneurs

The following section specifies guidelines for design and spacing of development of WSAs by private entrepreneurs.

2.1 Norms for Land Parcel Suitability

- a) It is recommended that WSAs be set up at every 40 – 60 kms of travel distance. For divided carriageways, this norm should be applied separately in each direction
- b) Length of undivided carriageway in India is approx. 75,000 kms while that of divided carriageway is 25,000 kms. Hence, eventually 2,000 – 2,500 WSAs will be required on national highways. While NHAI is presently developing WSAs on ~200 land parcels in its possession, there is a need for participation from entrepreneurs with the right to develop land to develop a network of WSAs on National Highways
- c) Land parcel shall not be in the vicinity of existing toll plaza. The minimum distance from the toll plaza shall be at least 1 kms or as permitted by the extant access policy
- d) Distance from any existing or proposed or to be proposed comprehensive WSAs developed/being developed by NHAI under Highway Village shall be at least 30 kms on the same side of the WSA in case of a divided carriageway and 30 kms on both sides in case of undivided carriageway
- e) The land area available for development shall be more than 1.0 hectares and shall have adequate available frontage as required by the extant access policy for development of such facilities
- f) The land use of the land parcel shall be modified, wherever required, to limit the usage of land to development and operation of wayside amenities

2.2 Design norms for Wayside Amenities

a) The private entrepreneurs shall be provided with two proto-types of WSAs to select from:

- WSAs targeting only passengers.
- WSAs targeting only truck drivers

The type of WSA to be developed at any location should be selected by the respective private entrepreneur according to their expectations of the traffic volume and mix. A list of amenities, classified as mandatory and permissible amenities to be provided in each type of WSA are summarized in **Annexure 1**

b) The facilities developed by private entrepreneur shall have the same branding as decided by the authority for WSAs development by private entrepreneurs throughout the country.

c) There shall be adequate open area of about 75% for vehicle parking, vehicle movement, landscaping.

d) The maximum covered area of the site including any mandatory and permissible facilities shall be 25% or as mandated by the local bye-laws, whichever is lower. This limit shall also include any development in future on the site. For the Fuel station, the ground coverage shall be considered only for the actual area covered by the administrative buildings, and other permanent structures. However, it shall not include open hardstand space for vehicle movement under the canopy. There shall be a minimum of two different outlets serving food and adequate washroom facilities (separate for ladies and gents). At least one retail outlet shall be allotted for local artisans to sell their produce

e) In addition, there shall be provision for drinking water and first aid

f) Adherence to 'Green Principles' shall be encouraged, wherever possible, in the development of WSAs, as mandated by the local by-laws.

3. Implementation Guidelines

This section highlights key elements of the execution model, as well as roles and responsibilities of the entrepreneur (Co-branding partner) and NHAI (The Authority). (The term co-branding partner shall refer to the display of brand names or corporate logos of entity of Private land owner and NHAI on the wayside amenity developed, so that people who visit the site see it as a joint enterprise.)

- a. Since land parcels available with the Authority along the highway are limited, it is envisaged that, to achieve the adequate number of WSAs across the country, WSAs shall be developed on a co-branding model in partnership with entrepreneurs.
- b. The entrepreneurs shall be invited through an expression of interest from the Authority, which shall define minimum criteria for awarding the co-branding partnership.
 - i. The application shall be allowed through both offline as well as online submission modes to aid the adoption of the program
 - ii. The applications shall be invited two times in a year with a period of 6 months provided for the applicants to submit the applications. For example, the applications may be invited two times in a year once on 1st January and next on 1st July with the due dates on 30th June and 31st December respectively
 - iii. The process for application evaluation shall be completed within 10 days of application due date. Further, the Letter of Intent/ Letter of Award as applicable, shall be issued within 5 days of completion of evaluation followed by signing of the co-branding agreement within 30 days of letter of award after each round of invitation
 - iv. A draft of the expression of interest is provided at **Annexure 2**. The selection criteria shall be based on net worth, prior experience in hospitality, adequacy of available land parcel or any such criteria formulated and notified by the Authority from time to time
- c. The co-branding partnership shall be awarded at locations with a need for developing wayside amenities, as determined based on the traffic on the highway and the adequacy of wayside amenities, developed by state governments and private players in the

vicinity. The regional offices of the Authority shall determine the adequacy of the facilities present

- d. The minimum area of the land parcel for development of WSA shall be 1.0 hectares
- e. In regions with no or little interest for new development, the authority may confer the co-branding rights on existing facilities developed by private players. The co-branding partner shall be required to modify and operate the facility in accordance to the service level agreement to be developed by the Authority.
- f. Authority responsible for development of National Highways (NHAI) shall be responsible for monitoring the development of WSAs.
- g. The co-branding partnership shall be continue to remain in force till the time both the authority and the private entrepreneur continue to adhere to the terms and conditions mentioned in the co-branding partnership agreement which is provided as an Appendix to the Expression of Interest.
- h. The layouts and designs prepared by the co-branding partner shall be approved by the Authority
- i. Access to the facility upto the right of way (ROW) shall be provided by the authority free of cost to the co-branding partner as required by the extant access policy, after issue of LOA and before signing of co-branding agreement. The applicants have to apply for the access permission from MoRTH by themselves, however the Authority shall provide access to the Co-branding Partner in coordination with the Ministry of Road Transport and Highways (MoRTH). The Authority shall decide to terminate the co-branding rights based on the performance of the co-branding partner and adequacy of the facility based on the growth in the traffic on the road stretch. On termination of the co-branding agreement the co-branding partner shall be required to pay the access fee as per the extant access policy to continue to avail highway access for the facility. In case the co-branding agreement is terminated due to breach of the contract by the co-branding partner, additional penalty up to 50% of the access fee may be levied by the authority.

- j. The Authority shall formulate a service level agreement for construction and operations phase of the WSAs. The co-branding partnership agreement shall be terminated in case of non-adherence to the required standards after providing due cure period for rectifying any default as stipulated in the co-branding partnership agreement. Indicative Service Level Agreement is included as an Appendix to the Expression of Interest. IRC/NHAI specifications shall be applicable to the roadworks. Building works shall conform to the following norms
 - i. MES/CPWD norms
 - ii. A minimum of 3-star hotel category norms issued by Ministry of Tourism
- k. The co-branding partnership shall be monitored in a manner and frequency as stipulated by the authority. Supervision charges for the same shall be borne by the Authority
- l. The Authority Chairman/nominee and Chairman/nominee of the respective co-branding partner shall amicably settle all disputes. In case an amicable settlement is not achieved, Part-III of the Arbitration & Conciliation Act, 1996 related to “Conciliation” in regard to Dispute Resolution shall be followed.
- m. Any Dispute, which is not resolved amicably through Conciliation process shall be finally settled by Arbitration as set forth below:-
 - i. The Dispute shall be finally settled by Arbitration in accordance with the Arbitration and Conciliation Act, 1996, or any statutory amendment thereof. Such Arbitration shall be held in accordance with the rules of SAROD, New Delhi and shall be subject to the provisions of the Arbitration and Conciliation Act as amended.
 - ii. The Arbitral Tribunal shall consist of Sole Arbitrator to be appointed by “SAROD” with 30 days on receipt of a request made by any of the parties to the Agreement to its Secretary.
 - iii. Neither party shall be limited in the proceeding before such Tribunal to the evidence or arguments before the other party.
 - iv. Arbitration proceedings shall be held in Delhi and language of the Arbitration proceedings and that of all documents and communications between the parties shall be English.
 - v. The expenses incurred by each party, party in connection with the preparation, presentation of its proceedings shall be borne by each party itself.

- vi. The fees and expenses payable to the Arbitrators shall be as per the Schedule of remuneration and expenses for Arbitrators notified by NHAI vide letter No. 11041/217/2007-Admn. Dated 13.01.2010 as amended from time to time.

3.1 Roles and responsibilities of the Authority

The following section highlights the roles and responsibilities of the Authority for the development of WSA, where the land for development of WSA is available with the entrepreneur

- a) The Authority shall provide branding, logo, marketing material and signage to the co-branding partner for the development of WSAs. It shall also ensure that the branding of the facilities is same across the country
- b) Access to the facility upto the right of way (ROW) shall be provided by the authority free of cost to the co-branding partner as required by the extant access policy, after issue of LOA and before signing of co-branding agreement; signage on the highway at designated locations and a digital copy of the branding material and logo to the Co-branding Partner for the development of WSAs. The authority shall provide the same branding as decided for WSAs development by private entrepreneurs throughout the country from time to time
- c) The Authority shall also specify the service level agreement, standards and specifications, and broad proto-type design for the co-branding partner to select from. The co-branding partner may seek advice for development from the authority given its technical expertise. Final as built designs for the facility shall be shared with the Authority in order to verify adherence to the specified standards and specifications
- d) The Authority may appoint an agency to supervise the activities of the co-branding partner and monitor the adherence of the facility with the specified standards and service level agreement
- e) While the responsibility of obtaining the clearances shall rest with the entrepreneur, the Authority shall support the co-branding partner with land use conversions, wherever

required, to limit the usage of land parcels for development and operations of wayside amenities by providing suggestions to the concerned state government officials, without any contractual obligations to the authority

- f) Adequate signage for the WSA shall be provided by the Authority at 3 locations each within 2 kms on both sides of the WSA in case of undivided carriageways. In case of divided carriageways, signage shall be provided at 3 locations within 2 kms before the WSA along the direction of traffic flow. In addition, a signage highlighting the distance to the next WSA shall be installed before the gap in the median in the opposite direction for traffic flowing in the opposite direction. However, the signage shall be maintained by the entrepreneur

¹

- g) In addition, to improve the revenue potential of the Wayside Amenities, the Authority shall support (without any contractual obligation) the co-branding partner in obtaining clearances for establishing fuel stations, provided the co-branding partner meets all the requirements laid out by Ministry of Petroleum and Natural Gas and the Oil Marketing Companies and it possesses suitable land characteristics. The co-branding partner shall be responsible for obtaining clearance from Oil Marketing Companies for establishing the fuel stations

3.2 Roles and responsibilities of the co-branding partner

- a) The co-branding partner shall
 - 1. Procure funding for the project at its own cost
 - 2. Undertake design and engineering responsibilities
 - 3. Obtain all statutory approvals including the approvals needed for land use conversion
 - 4. Manage raw material procurement and construction
 - 5. Operate and maintain the WSA

¹ COD- (Commercial operation Date) The Project shall be deemed to be complete when the Completion Certificate or the Provisional Certificate, as the case may be at the discretion of the Authority, is issued, and accordingly the commercial operation date of the Project shall be the date on which such Completion Certificate or the Provisional Certificate is issued (the te on w

- b) The co-branding partner shall be responsible for obtaining all requisite permission(s) from the concerned authorities for design, construction and operation of the site. All the designs and layouts prepared by the co-branding partner shall be submitted to the authority for verification and approval
- c) The co-branding partner shall achieve Commercial Operation Date (COD¹) for WSAs within 24 months extendable up to 30 months from the date of award of co-branding partnership. Only one additional extension of maximum 6 months may be provided by the authority on case to case basis beyond 30 months after which the agreement shall stand terminated.
- d) The construction of all the mandatory facilities in the WSA should be completed before COD. The construction and operationalization of other permissible facilities, however, can be phased.
- e) The co-branding partner would not be allowed to charge the customers for the following facilities: Drinking water, Toilet and Washrooms
- f) The co-branding partner shall maintain the WSA in accordance with the norms defined in the service level agreement. The co-branding partner shall be obligated to meet certain standards with respect to the following
 - 1. Customer convenience
 - 2. Quality of service
 - 3. General upkeep and maintenance of the facilityRelevant KPIs shall be defined in the service level agreement and they shall need to be adhered to by the co-branding partner.

4. Annexure – 1: List of facilities by type of WSA

M: Mandatory Facilities; P: Permissible Facilities

#	Facilities in the WSA ^{\$}	Facility Targeted Towards Passengers	Facility Targeted Towards Truckers
1.	Food court/restaurants	M	
2.	Dhabhas for truckers		M
3.	Retail Arcade (Convenience Store, shops)	M	M
4.	Tourist information kiosk	P	
5.	Village Haat	P	
6.	Motel/Rooms for short stay	P	
7.	Dormitory for drivers	P	P
8.	Open air rest area with benches and Tables	P	P
9.	Toilets facilities [^] * and Baby care room	M	M
10.	Drinking water*	M	M
11.	Children's play area	P	
12.	Self-laundry and cooking facility for truckers		P
13.	Fuel station [@] (along with air filling station, puncture repair & pollution check)	P	P
14.	Car/Bus Parking	M	
15.	Truck parking		M
16.	Vehicle repair shop	P	P
17.	Car washing	P	
18.	Spare parts shop	P	P
19.	First aid box	M	M
20.	Doctor on call	P	P
21.	Medical Clinic	P	P
22.	Internet Facility	P	M
23.	ATM	P	P
24.	Smoking zone	P	P
25.	Helipad [#]	P	P
26.	Conference room/meeting room	P	P
27.	Convention center	P	P
28.	Telephone Tower	P	P

As per DGCA guidelines

[^] Separate for men, women and physically challenged

* co-branding partner will not be allowed to charge rents from the customers for drinking water and toilets. The water provided for drinking purpose should be cooled and fit for drinking as per WHO/ BIS standards. Co-branding partner shall be allowed to sell branded packaged drinking water in addition to providing free water.

^{\$} In future, additional facilities catering to the requirements of the highway commuter may be developed in consultation with the Authority

[@] Fuel station may cater to vehicles operating on both conventional sources (such as petrol/diesel.) as well as non-conventional sources (electric charging etc.) of energy

5. Annexure – 2: Expression of Interest



NATIONAL HIGHWAYS AUTHORITY OF INDIA (NHAI)

MINISTRY OF ROAD TRANSPORT AND HIGHWAYS

GOVERNMENT OF INDIA

Invites Expression of Interest (EOI) from eligible firms/
individuals for developing Wayside Amenities on private land
parcels abutting National Highways

Expression of Interest
(EOI)

December- 2018

National Highways Authority of India
Regional office- Hyderabad
D.No 8-2-334/18, Road No. 3
Banjara Hills- Hyderabad-500034

National Highways Authority of India (NHAI)
(Ministry of Road Transport & Highways)
Government of India

Letter of Invitation

NHAI has been mandated the development and management of nearly 50,000 km of National Highways across the country. In this regards NHAI intends to provide standardized and hygienic facilities along all its National Highways at regular intervals. These facilities shall have hygienic food courts/ Dhabas, clean and usable toilets/washroom, facility for short stay, facilities for minor vehicle maintenance, fuel pumps and kiosks for sundry items etc. for the benefit of the commuters. It is proposed to develop distinct facilities for car & bus passengers, and for truck drivers & transporters to cater to their diverse requirements, expectations and their spending capabilities on 4/6 lane National Highway.

2. Considering the capability and efficiency of private sector, NHAI desires to join hand with entrepreneurs having valid rights for 30 years to develop a land parcel abutting the National Highways from the date of invitation of the expression of interest for development of such Wayside Amenities(WSAs). Accordingly, NHAI invites Expression of Interest (EOI) from entrepreneurs for development of these facilities through mandatory physical submission of applications to the concerned NHAI Regional office and optional online submission on e-procurement portal <http://etenders.gov.in>. The document can be downloaded from NHAI website (www.nhai.org) as well as the online e-procurement portal <http://etenders.gov.in>. A non-refundable document fee of Rs. 10,000 (Rupees Ten Thousand only) in the form of a demand draft only, from any scheduled commercial bank must be furnished in favor of '**National Highways Authority of India**' payable at New Delhi, in a separate envelop while submitting the application.

Sealed physical applications must reach the regional office of NHAI, Hyderabad through Speed Post only on or before **12.02.2019 (upto 1500 hrs IST)**. Online applications are optional and can be submitted on the e-procurement portal at <http://etenders.gov.in>. Receipt for the application submitted must be collected from the Regional Office of NHAI, Hyderabad on or before the application submission date and kept safe for future reference. The applicant shall be required to produce the application submission receipt as a proof for the application submitted, if requested

by a competent authority. The application shall be rejected in case the submission is not made within the stipulated time.

3. The following schedule is to be followed for this assignment:

- i) Invitation of Expression of Interest: **24.12.2018**
- ii) Deadline for downloading of documents: **11.02.2018 (upto1500 hrs)**
- iii) Pre-bid meeting in NHAI, HQ: **16.01.2019 (at 11:00 hrs)**
- iv) Deadline for Submission of applications (physical and online): **12.02.2019 (upto 1500hrs)**
- v) Opening of applications (physical and online): **13.02.2019 (at 11:00 hrs)**

Yours sincerely,

(A. Krishna Prasad)

**Regional Officer
National Highways Authority of India
Regional office- Hyderabad
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Banjara Hills- Hyderabad-500034
Tel: 91-040-23551581/1582
E-mail: nhairohyd@gmail.com
Website: www.rohyderabad@nhai.org**

Disclaimer

1. Though adequate care has been taken in the preparation of this Expression of Interest Document (EOI document), the Applicant should satisfy himself that the Document is complete in all respects.
2. Neither the National Highways Authority of India (NHAI) nor their employees or consultants will have any liability to any prospective Applicant or any other person under the law of contract, for any loss, expense or damage which may arise from or be incurred or suffered in connection with anything contained in this EOI document
3. NHAI reserves the right to cancel this request for EOI and / or invite afresh with or without amendments to this request for EOI, without liability or any obligation for such request for EOI and without assigning any reason. The interest free document fee of Rs. 10,000 (Rupees Ten Thousand only) shall be refunded within 30 days in case of annulment of the EOI which can be collected from the respective NHAI field offices.
4. Information provided at this stage is indicative and NHAI reserves the right to amend / add further details to the Expression of Interest.

1 Introduction

India has experienced a significant increase in passenger and freight movement on national highways. Roadways provide the arterial network to facilitate trade and movement of goods and passengers and are the lifeblood of the economy. It has thus become essential to provide road travelers with not just the highest quality of road infrastructure but also with adequate facilities to relax and take a break from highway travel.

The Ministry of Road Transport & Highways (MoRTH) has decided to develop comprehensive Wayside Amenities (WSAs) along the National Highways across the country. MoRTH has assigned this task to National Highways Authority of India (NHAI) under the authority of Section 16(f) of The National Highways Authority of India Act, 1988.

1.1 Objective of developing Wayside Amenities

The primary objective of developing WSAs is to improve the convenience of highway users viz., passengers and drivers, by providing a standardized experience to them at designated locations. In addition, Wayside Amenities enable improved road safety by providing adequate resting facilities for road users and thereby reducing fatigue related road accidents.

1.2 History of Wayside Amenities

Multiple agencies have been involved in the development and operation of Wayside Amenities in the country.

Around 20 WSAs have been setup by the highway concessionaires since then. These WSAs are typically 4-5 acres in size and provide facilities such as fuel station, restaurants, short term accommodation, washrooms etc. for both passengers and truckers. However, restricted land availability for concessionaires has hindered the development of WSAs by the concessionaires on BOT road stretches.

In addition, NHAI has also engaged Oil Marketing Companies (OMCs) for the development of WSAs. A total of 9 sites have been leased out to HPCL across the country. Most of them have been given out on 15-year lease period.

Apart from the WSAs developed by OMCs and the road concessionaires, there has been limited focus on development of WSAs by NHAI, specifically on road stretches built on EPC mode.

Further, NHAI now plans to develop WSAs land parcels available with NHAI (~200) on a BOT (Toll) mode across the country, through a competitive bidding process

WSAs have also been set up by state government agencies, PSUs and private players, in addition to the highway development authority.

Government of India envisages to develop a Wayside Amenities at every 45 – 60 kms of travel distance. Length of undivided carriageway in India is approx. 75,000 kms while that of divided carriageway is 25,000 kms. Hence, eventually 2,000 – 2,500 WSAs will be required on national highways.

While NHAI is presently developing WSAs on ~200 land parcels in its possession, there is a need for participation from entrepreneurs with valid rights to develop land parcel to develop a network of WSAs on National Highways

NHAI invites expression of interest from eligible firms/ individual with suitable land parcels (as per the requirements stated below) along the National Highways for development and operation of Wayside Amenities

2. Components of the proposed Wayside Amenities

Wayside amenities shall contain all amenities as mentioned in the extant “Development of Wayside Amenities on National Highways by Private Entrepreneur” issued by Ministry of Road Transport and Highways (MoRTH) and the relevant guidelines. In addition, NHAI shall provide standard layouts for the different types of Wayside Amenities to the interested entrepreneurs. The standard layouts for the different types are provided in the **Appendix 1** of this EOI. NHAI would be shortlisting agencies/owners having rights to develop a land parcel for a period of 30 years from the date of invitation of the expression of interest, for development of such Wayside Amenities(WSAs) measuring a minimum of 10,000 sq. m. (1.0 ha) abutting its National Highways to achieve its objective for highway users.

3. Norms for Development of Wayside Amenities by Entrepreneurs

Entrepreneurs / interested parties possessing rights to develop the land parcel for a period of 30 years from the date of invitation of the expression of interest abutting the National Highways under the control of NHAI for development of such Wayside Amenities(WSAs), which satisfies the conditions mentioned below are eligible to submit their Expression of Interest for development of wayside Amenities across the country.

The following section specifies guidelines for broad design and spacing requirement for development of WSAs by entrepreneurs.

3.1 Norms for Land Parcel Suitability

- a) Land parcel shall not be in the vicinity of an existing toll plaza. The minimum distance from the toll plaza shall be at least 1 kms or as permitted by the extant access policy
- b) Distance from any existing or proposed or to be proposed comprehensive WSAs developed/being developed by NHAI under Highway Village should be at least 30 kms on the same side as the existing/proposed facility in case of divided carriageway and 30 kms on both sides of the highway in case of undivided carriageway. The list of such existing and proposed NHAI WSAs is placed at **Appendix 2** of this EOI. Additional facilities may be planned in due course of time and information regarding the same can be obtained from the concerned Regional office of NHAI
- c) The land area available for development shall be more than 10,000 sqm (1.0 ha). Also, the location of the land parcel, available frontage and shape shall be adequate to meet the requirement of providing access to such facilities as per the extant access policy. Further, the Authority shall recommend development of fuel station if the site meets the required criteria as per the extant access policy for development of a fuel station along the national highways.

- d) The authority shall provide access either directly from the main carriageway or through service road upto the ROW, as per the extant policy for providing access to national highways. In case development of service road is required for providing access as per the extant access policy for national highways and additional land is not available with the authority for development of service road, such land parcels shall be rejected.
- e) The land use of the land parcel shall be modified to limit the usage of land to development and operation of wayside amenities, wherever required, post the issuance of Letter of Award (LOA). The co-branding partnership agreement is to be signed with authority, the draft of which is placed at **Appendix 5** of this EOI.

3.2 Design norms for Wayside Amenities

- a) The entrepreneur shall have option to choose from any of the two proto-types of WSAs:
 - WSAs targeting only passengers.
 - WSAs targeting only truck drivers

The type of WSA to be developed at any location should be selected by the respective entrepreneur according to their expectations of the traffic volume and mix. A list of amenities, classified as mandatory and permissible amenities along with the minimum requirements for mandatory facilities to be provided in each type of WSA are summarized in **Schedule B** of the co-branding partnership agreement which is provided at **Appendix 5** of this EOI.

- b) The facilities developed by entrepreneurs shall have the same branding as decided by the authority for the WSAs development by such entrepreneurs throughout the country.
- c) There shall be adequate open area for vehicle parking, vehicle movement, landscaping.
- d) The maximum covered area of the site including any mandatory and permissible facilities shall be 25% or as mandated by the local bye-laws, whichever is lower. This limit shall also include any development in future on the site. For the Fuel station, the ground coverage shall be considered only for the actual area covered by the administrative buildings, and other permanent structures. However, it shall not include open hardstand space for vehicle

movement under the canopy. There shall be a minimum of two different outlets serving food and adequate washroom facilities (separate for ladies, gents and physically challenged). At least one retail outlet shall be allotted for local artisans to sell their produce

e) In addition, there shall be provision for drinking water and first aid.

f) Adherence to 'Green Principles' shall be encouraged, wherever possible, in the development of WSAs ,as mandated by the local by-laws.

1.

4. Instructions to Applicants

4.1 Financial Eligibility Criteria

The Applicant should have a minimum average annual financial turnover of INR 1.00 Cr during last 2 financial years certified by the statutory auditor.

OR

The Applicant should prove a minimum net worth of at least INR 1.00 Cr within a period of 90 days after the issuance of letter of intent as per clause 4.2 , applicable only as certified by statutory auditor.

In case of JV/Consortium, members of the JV/Consortium can individually or collectively meet the above criteria.

4.2 Evaluation Criteria

Applicants shall be selected based on the suitability of the land parcel and financial capacity exhibited in the Expression of Interest.

The applicants shall be screened/shortlisted by a 5-member committee comprising of the Project Director of the relevant Project Implementation Unit (PIU), two Project Directors of adjacent Project Implementation Units, under convenorship of Regional Officer as per the eligibility criteria stipulated above.

The Letter of Intent and Letter of Award shall be issued by the respective Regional Officers to the applicants fulfilling the evaluation criteria stipulated in this policy.

Note: In case an applicant, selected based on the suitability of the land parcel is not able to meet the financial eligibility criteria at the time of submission of the application, the selected applicant shall be issued a letter of intent² with a validity of 90 days to provide sufficient proof for achieving the financial eligibility. The selected applicant shall notify the authority in writing, of achieving the financial eligibility along with submission of the requisite documentary evidence within the period of 90 days. The authority shall then evaluate and ascertain the achievement of the financial eligibility by the selected applicant and issue the letter of award followed by the signing of the co-branding agreement.

In case the selected applicant is not able to achieve financial eligibility within the aforementioned period of 90 days, the letter of intent shall lapse.

4.3 List of Documents to be Submitted

The Applicants are required to submit the following documents a part of the submission. The formats for the same are provided in **appendix 3**

1. Application Letter
2. Property / Land Details: including but not limited to
 - a. Proof of ownership/ right to develop the land for a period of 30 years from the date of invitation of the expression of interest (deed/ lease of land)
 - b. Type of ownership (Corporate ownership, HUF, individual ownership or joint ownership etc.) and proof of the same
 - c. Land details
 - i. Size of land parcel and frontage
 - ii. Land details (land use, existing use such as agricultural/non-agricultural, Geographical coordinates etc.)
 - iii. Description of land and surrounding areas

² Letter of intent shall not be considered as the letter of award under highway nest. It is merely an intent shown by the authority to the applicant for probable selection under the program after fulfilment of the required terms and conditions. The authority may seek clarification for the documents submitted as a part of the application. Also, Authority reserves the right to withdraw the letter of intent in case of non-fulfilment of the terms and conditions required as per the expression of interest.

- iv. Proximity to National Highway/State Highway/Major Road & utilities etc.
- v. Locational advantages with respect to setting up of a wayside amenity
- vi. Four latest images of the site (one from the road & three depicting the site in best possible manner)

- 3. Proof of Eligibility
- 4. Details of the Applicant
- 5. Statement of Legal Capacity of the Consortium, if applicable
- 6. Format for Power of Attorney for lead member/ authorized signatory for signing of Application (In case of a company/ corporate body/ consortium)

Note: In case the land owner is different from the applicant, a registered general power of attorney executed on the requisite stamp paper valid on the date of execution of the agreement from the land owner in favour of the applicant should be provided.

Also, in case of a Joint Venture/ Consortium, the proposal shall be accompanied by a certified copy of legally binding Memorandum of Understanding (MOU) on a stamp paper of Rs.100, signed by all the parties to the joint venture /Consortium confirming the following therein:

- i. Date and place of signing of the MOU
- ii. Name of Lead Member and other Members of the JV/Consortium should be clearly defined in the MOU.
- iii. Purpose of Joint Venture/Consortium (must include the details of project, roles of all the members and the works to be executed)
- iv. A clear and definite description of the proposed administrative arrangements for the management and execution of the work.
- v. Delineation of duties/responsibilities and scope of work to be undertaken by each party along with the resources committed by each partner of the JV/Consortium for the proposed work
- vi. An understanding that the JV/Consortium firms are jointly and severally liable for the project
- vii. Clear identification of the Authorized representative of the JV/Consortium

Additionally, Power of Attorney for the authorized signatory to execute the MOU should also be provided from the board of the represented organizations

4.4 Submission of Expression of Interest

Applicant shall pay an application fee of Rs. 10,000/- (Rupees Ten Thousand Only) by means of a Demand Draft obtained from any of the scheduled commercial banks in favour of "National Highways Authority of India (NHAI)" and payable at New Delhi and shall be submitted along with the application. The demand draft should be valid for at least 30 days after the last date of submission of the application. Any application received without the aforesaid fees shall be rejected.

The last date for submission of EoIs is 1500Hrs on **12.02.2019**. The physical submission shall be made by Speed Post only at the office of the regional office of NHAI, Hyderabad. The submissions may be done online as well on e-procurement site <http://etenders.gov.in>.

The Application, should be submitted in physical form in a sealed envelope super scribing "Expression of Interest from Entrepreneurs for Development of the Wayside Amenities at various locations along National Highways in India" on or before the due date of receipt of the application. Online submission on e-procurement portal <http://etenders.gov.in> may also be made on or before the due date of receipt of the application. Please note that physical submission of the application is mandatory while online submission is optional.

Receipt for the application submitted must be collected from the Regional Office of NHAI, Hyderabad on or before the application submission date and kept safe for future reference. The applicant shall be required to produce the application submission receipt as a proof for the application submitted, if requested by a competent authority.

4.5 Right to Accept or Reject any or all Applications

Notwithstanding anything contained in this EoI, NHAI reserves the right to accept or reject any Application and to annul this EoI process and reject all Applications/ Proposals, at any time without any liability or any obligation for such acceptance, rejection or annulment, without assigning any reasons.

NHAI reserves the right to reject any Application, if at any time a material misrepresentation is made or uncovered. This would lead to the disqualification of the Applicant. If the Applicant is a consortium, then the entire consortium would be disqualified/ rejected

4.6 Request for Clarification

A prospective applicant requiring any clarification on the EoI document may write to NHAI at following address:

Regional Officer
National Highways Authority of India
Regional office- Hyderabad
D.No 8-2-334/18, Road No. 3
Banjara Hills- Hyderabad-500034

Tel: 91-040-23551581/1582

E-mail: nhairohyd@gmail.com

Website: www.rohyderabad@nhai.org

4.7 EOI Timelines

The timelines for this EOI process are as follows:

Activity	Timeline
Invitation of Expression of Interest:	24.12.2018
Deadline for downloading of documents:	11.02.2019(up to 1500hrs)
Pre-bid meeting at RO: Hyderabad	16.01.2019(at 11:00 hrs)
Deadline for submission of applications (physical and online):	12.02.2019(up to1500 hrs)
Opening of applications (physical and online) NHAI RO:	13.02.2019 (at 11:00 hrs)

Appendix – 1: Standard Layouts for two WSA types

The standard layouts for the two types of WSAs are attached separately.

Appendix – 2: List of NHAI land parcels and existing WSAs

The list of NHAI land parcels with proposed wayside amenities are provided below:

S No	NH	Section/Stretch	State
Hyderabad- Bangalore section			
1	NH 7	Km 199-200 LHS (Pullur (V)	Telangana
2	NH 7	Km 105-106 RHS Sankalamaddi(V)	Telangana
3	NH 7	Km 54-55 LHS Raikal (V)	Telangana
4	NH 7	Km 111-112 LHS Komireddy palli(V)	Telangana
5	NH 7	Km 71-72 RHS Rajapur (V)	Telangana
6	NH 7	Km 155-156 LHS Pebbair(V)	Telangana
Hyderabad- Vijayawada Section			
7	NH-65	Km 69 RHS Veliminedu	Telangana
8	NH 65	Km 169 LHS Akupamula	Telangana

The list of facilities which have been developed previously by NHAI are provided below:

S No	NH	Section/Stretch	State
Hyderabad- Bangalore section			
1	NH 7	Km 127 RHS Kanimetta (V)	Telangana
Nagpur- Hyderabad Section			
2	NH-7	Km 263+610 RHS Mondigutta (V)	Telangana

Appendix – 3: Details to be submitted with EoI

1. Application Letter

Date: _____

To

**The Regional Officer
National Highways Authority of India
Regional office- Hyderabad
D.No 8-2-334/18, Road No. 3
Banjara Hills- Hyderabad-500034**

Tel: 91-040-23551581/1582

E-mail: nhairohyd@gmail.com

Website: www.rohyderabad@nhai.org

Sub: Application for NHAI Wayside Amenities co-branding partnership for the land parcel at
<insert location of land parcel>

Dear Sir,

With reference to your Expression of Interest document dated _____. I/we, who is/are in single/joint ownership of land/ have the valid rights to develop the land parcel till _____ admeasuring _____, located at _____ in district _____ in the state of _____ am/are interested in development of wayside amenities as a co-branding partner of NHAI. Having examined the expression of interest and co-branding partnership agreement documents and understood their contents, I/we hereby submit my/our application for the aforesaid co-branding partnership for development of WSA on the land parcel admeasuring _____ sq. m. located at _____. The application is unconditional and unqualified and we acknowledge the following.

1. I /We acknowledge that the Authority will be relying on the information provided in the Application and the documents accompanying the Application for selection of the co-branding partnership for the aforesaid Project, and we certify that all information provided therein is true and correct: nothing has been omitted which renders such information misleading; and all documents accompanying the application are true copies of their respective originals.
2. This statement is made for the express purpose of our selection as co-branding partner for the development, construction, operation and maintenance of wayside amenities on our land parcel.
3. I/We shall make available to the Authority any additional information it may find necessary or require to supplement or authenticate the Application.
4. I/We acknowledge the right of the Authority to reject our Application without assigning any reasons or otherwise and hereby waive, to the fullest extent permitted by applicable law, our right to challenge the same on any account whatsoever.
5. I/We declare that:

- (a) The land parcel mentioned above is free from any encumbrances, titular conflict, and I/We have the absolute right to develop the land parcel till a period of 30 years from the date of invitation of the expression of interest
 - (b) I/We have examined and have no reservations to the EOI and co-branding partnership agreement, including any Addendum issued by the Authority; and
 - (c) I/We have not directly or indirectly or through an agent engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice in respect of any tender or request for proposal or expression of interests issued by or any agreement entered into with the Authority or any other Public Sector Enterprise or any Government Central or State; and
 - (d) the undertakings given by us along with the Application in response to the RFP for the Project were true and correct as on the date of making the Application and are also true and correct as on the Bid Due Date and I/We shall continue to abide by them.
6. I /We understand that you may cancel the Bidding Process at any time and that you are neither bound to accept any Bid that you may receive nor to invite the Applicant to apply for the Project, without incurring any liability to the Applicant
 7. I/We believe that we/our Consortium satisfy(s) the Net Worth criteria, revenue and experience criteria and meet(s) other requirements as specified in the EoI document.
 8. I /We declare that we/any Member of the Consortium, or our/its Associates are not a Member of a/any other Consortium submitting an application for the co-branding partnership.
 9. I/We certify that in regard to matters other than security and integrity of the country, we/any Member of the Consortium or any of our/their Associates have not been convicted by a Court of Law or indicted or adverse orders passed by a regulatory authority which could cast a doubt on our ability to undertake the Project or which relates to a grave offence that outrages the moral sense of the community.
 10. I/We further certify that in regard to matters relating to security and integrity of the country, we/any Member of the Consortium or any of our/their Associates have not been charge-sheeted by any agency of the Government or convicted by a Court of Law.
 11. I/We further certify that no investigation by a regulatory authority is pending either against us or against our Associates or against our CEO or any of our directors / managers / employees.
 12. I/We undertake that in case due to any change in facts or circumstances during the Application Process, we are attracted by the provisions of disqualification in terms of the guidelines referred to above, we shall intimate the Authority of the same immediately.
 13. I/We acknowledge and agree that in the event of a change in control of an Associates whose Technical Capacity and/or Financial Capacity was taken into consideration for the purposes of bidding under and in accordance with the RFP. I/We shall inform the Authority forthwith along with all relevant particulars

14. I/We hereby irrevocably waive any right or remedy which we may have at any stage at law or howsoever otherwise arising to challenge or question any decision taken by the Authority in connection with the selection of the Applicant, or in connection with the Application Process itself, in respect of the above mentioned Project and the terms and implementation thereof.
15. In the event of my/our being declared as the Selected co-branding partner, I/we agree to enter into a co-branding partnership Agreement in accordance with the draft that has been provided to me/us prior to the Application Due Date. We agree not to seek any changes in the aforesaid draft and agree to abide by the same.
16. I /We have studied all the EoI documents carefully. We understand that except to the extent as expressly set forth in the co-branding partnership Agreement, we shall have no claim, right or title arising out of any documents or information provided to us by the Authority or in respect of any matter arising out of or relating to the Application Process including the award of co-branding partnership.
17. The documents accompanying the Application, as specified in EoI, have been submitted in a sealed separate envelope and super-scribed as required.
18. I/We agree and understand that the Application is subject to the provisions of the EoI Documents. In no case, I /We shall have any claim or right of whatsoever nature if the Project/Concession is not awarded to me/us or our application is not opened or rejected.
19. I/We agree and undertake to abide by all the terms and conditions of the EoI and co-branding partnership agreement.
20. I/ We hereby submit our application for obtaining the co-branding rights for the aforesaid Project in accordance with the EoI Documents and the co-branding partnership agreement.

Yours faithfully

(Signature, name and designation of the authorized signatory) Name and seal of Applicant/Lead Member

Date :

Place :

2. Property / Land Parcel Details To be Provided

Document Checklist Particulars	Details
Land details	- Land title deed - Village survey no./ City Survey no. (as the case may be) - Extent of land - Khata number - Name of the Khatadar - Survey number - Land classification (Agricultural, non-agricultural etc.) - Land frontage and area - Registered documents of the land - Any other relevant document
Type of Ownership/ right to develop for a period of 30 years from the date of invitation of the expression of interest and proof of the same	- Corporate ownership – Certificate of incorporation of the company - Individual ownership / Joint ownership – Land deed and copy of Government issued identity proof (license, PAN card, Passport) - Registered lease agreement clearly showing validity and full development rights for a period of 30 years from the date of invitation of the expression of interest - HUF – PAN number - Partnership – Partnership deed - Relevant details of any other type of ownership
Proximity to National Highway / State Highway / Major Road & utilities etc.	Description of the same to be provided including distance from the highway
Locational advantages with respect to setting up of a wayside amenity	Description of the same to be provided
Geographical coordinates	- Latitude and Longitude of the site
Experience details in operation of wayside amenities, if applicable	- Brief description to be provided
4 latest photographs of the site	- Clearly mention the date and the location from where the photo is taken (eg. Taken from the main road, developments on the eastern side of the site etc)

3. Details of Eligibility

(In Rs. Crore)

Bidder type ^{\$}	Proposed Role in the Consortium	Net Worth [€]	Annual turnover	
		Certified within 6 months of date of submission of application	for the year ending 31 st March 2017	for the year ending 31 st March 2016
(1)	(2)	(3)	(4)	(5)
Single entity Applicant				
Consortium Member 1				
Consortium Member 2				
Consortium Member 3				
TOTAL				

Name & address of Bidder's Bankers:

Instructions:

1. The Applicant/ its constituent consortium members shall attach copies of the balance sheets, financial statements, Annual Reports OR Income Tax Returns for 2 (two) years preceding the Application Due Date. The financial statements shall:
 - (a) reflect the financial situation of the applicant or Consortium Members and its/ their Associates where the applicant is relying on its Associate's financials;
 - (b) be audited by a statutory auditor;
 - (a) be complete, including all notes to the financial statements; and
 - (d) correspond to accounting periods already completed and audited (no statements for partial periods shall be requested or accepted).
2. Net Worth shall mean aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account and revaluation of assets (as certified by registered re-valuator), after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off, as per the audited balance sheet, but does not include reserves created out of write back of depreciation and amalgamation.
3. The Applicant shall also provide the name and address of the Bankers to the Applicant.
4. The Applicant shall provide an Auditor's Certificate specifying the net worth of the Applicant and also specifying the methodology adopted for calculating such net worth.
5. The Applicant shall provide an Auditor's Certificate specifying the annual revenue for the past two years ending 31st March and also specifying the methodology adopted for calculating such annual revenue

4. Details of Applicant

1. Details of Bidder
 - (a) Name:
 - (b) Country of incorporation:
 - (c) Address of the corporate headquarters and its branch office(s), if any, in India:
 - (d) Date of incorporation and/ or commencement of business:
2. Brief description of the Company including details of its main lines of business and proposed role and responsibilities in this Project:
3. Details of individual(s) who will serve as the point of contact/ communication for the Authority:
 - (a) Name:
 - (b) Designation:
 - (c) Company:
 - (d) Address:
 - (e) Telephone Number:
 - (f) E-Mail Address:
 - (g) Fax Number:
4. Particulars of the Authorised Signatory of the Bidder:
 - (a) Name:
 - (b) Designation:
 - (c) Address:
 - (d) Telephone Number:
 - (e) Fax Number:
5. In case of a Consortium:
 - (a) The information above (1-4) should be provided for all the Members of the Consortium.

(b) Information regarding the role of each Member should be provided as per table below:

Sl. No.	Name of Member	Role	Percentage of equity in the Consortium
1.			
2.			
3.			
4.			

(c) The following information shall also be provided for each Member of the Consortium:

Name of Bidder/ member of Consortium:

No.	Criteria	Yes	No
1.	Has the Bidder/ constituent of the Consortium been barred [£] by the Central/ State Government, or any entity controlled by it, from participating in any project (BOT or otherwise).		
2.	If the answer to 1 is yes, does the bar subsist as on the date of Application		
3.	Has the Bidder/ constituent of the Consortium paid liquidated damages of more than 5% of the contract value in a contract due to delay or has been penalized due to any other reason in relation to execution of a contract, in the last three years?		

6.A statement by the Bidder and each of the Members of its Consortium (where applicable) or any of their Associates disclosing material non-performance or contractual non-compliance in past projects, contractual disputes and litigation/ arbitration in the recent past is given below (Attach extra sheets, if necessary):

[£] or has been declared by the Authority as non-performer/blacklisted.

5. Statement of Legal Capacity

(To be forwarded on the letterhead of the Bidder/ Lead Member of Consortium)

Ref. Date:

To,

**The Regional Officer
National Highways Authority of India
Regional office- Hyderabad
D.No 8-2-334/18, Road No. 3
Banjara Hills- Hyderabad-500034**

Tel: 91-040-23551581/1582

E-mail: nhairohyd@gmail.com

Website: www.rohyderabad@nhai.org

Dear Sir,

We hereby confirm that we/ our members in the Consortium (constitution of which has been described in the application) satisfy the terms and conditions laid out in the EoI and co-branding partnership agreement document.

We have agreed that (insert member's name) will act as the Lead Member of our consortium.*

We have agreed that (insert individual's name) will act as our representative/ will act as the representative of the consortium on its behalf* and has been duly authorized to submit the Application. Further, the authorised signatory is vested with requisite powers to furnish such letter and authenticate the same.

Thanking you,

Yours faithfully,

(Signature, name and designation of the authorised
signatory) For and on behalf of.....

**Please strike out whichever is not applicable.*

6. Format for Power of Attorney for lead member/ authorized signatory for signing of Application (In case of a company/ corporate body/ consortium)

Know all men by these presents, We, ... (name of the firm and address of the registered office) do hereby irrevocably constitute, nominate, appoint and authorize Mr. / Ms (Name), son/daughter/wife of and presently residing at _____, who is presently employed with us/ the Lead Member of our Consortium and holding the position of _____, as our true and lawful attorney (hereinafter referred to as the "Attorney") to do in our name and on our behalf, all such acts, deeds and things as are necessary or required in connection with or incidental to submission of our application for the **Construction and Operation of Wayside Amenities at ***** (Land Identification Number (Khata No. etc.): *****)** proposed or being developed under the Highway Nest program of the National Highways Authority of India (the "Authority") including but not limited to signing and submission of all applications, bids and other documents and writings, participate in bidders' and other conferences and providing information / responses to the Authority, representing us in all matters before the Authority, signing and execution of all contracts including the Co-branding Agreement and undertakings consequent to acceptance of our application, and generally dealing with the Authority in all matters in connection with or relating to or arising out of our application for the said Project and/or upon award thereof to us and/or till the entering into of the Co-branding Agreement with the Authority.

AND we hereby agree to ratify and confirm and do hereby ratify and confirm all acts, deeds and things done or caused to be done by our said Attorney pursuant to and in exercise of the powers conferred by this Power of Attorney and that all acts, deeds and things done by our said Attorney in exercise of the powers hereby conferred shall and shall always be deemed to have been done by us.

IN WITNESS WHEREOF WE, _____, THE ABOVE NAMED PRINCIPAL HAVE EXECUTED THIS POWER OF ATTORNEY ON THIS DAY OF..... 20

For

(Signature, name, designation and address)
of person authorized by Board Resolution
(in case of Firms/Company) /
Partner in case of Partnership Firms

Witnesses:

1.

2.

Accepted

(Signature)

(Notarised)

Person identified by me/personally appeared before
me/ signed before me/Attested/Authenticated* (*Notary
to specify as applicable)

(Signature, Name and Address of the Notary)

Seal of the Notary

Registration Number of the Notary Date

Notes:

The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executant(s) and when it is so required, the same should be under common seal affixed in accordance with the required procedure.

Wherever required, the Applicant should submit for verification the extract of the charter documents and documents such as a board or shareholders resolution/ power of attorney in favour of the person executing this Power of Attorney for the delegation of power hereunder on behalf of the Bidder.

For a Power of Attorney executed and issued overseas, the document will also have to be legalised by the Indian Embassy and notarised in the jurisdiction where the Power of Attorney is being issued. However, the Power of Attorney provided by Bidders from countries that have signed The Hague Legislation Convention, 1961 are not required to be legalised by the Indian Embassy if it carries a conforming Appostille certificate.

Appendix – 4 : Contact Details of NHAI Project Offices

1	Project Director National Highways Authority of India (Ministry of Road Transport and Highways) Project Implementation Unit Dr.No.331/2RT, 2nd Floor, P.S. Nagar Masab Tank, Hyderabad - 500 057, T.S. Tel : 040 - 23372666
2.	Project Director National Highways Authority of India (Ministry of Road Transport & Highways, Govt. of India) Project Implementation Unit H.No. 1-2-21/K16/1B, L.K. Towers, Second Floor, Shivaji Chowk, NIRMAL DISTRICT - 504106 TELANGANA STATE (INDIA) Phone & Fax: 08734 241365, 08734 242370 Email: nirmal@nhai.org, piunirmal@gmail.com
3.	Project Director National Highways Authority of India (Ministry of Road Transport and Highways) Project Implementation Unit 1-8-244, Balasamudram Hanamkonda, Warangal Telangana State -506 001 Phone No:0870-2553535
4.	Project Director National Highways Authority of India Ministry of Road Transport and Highways) Project Implementation Unit, D.No.6-1-16/89, Mamatha Hospital Road Khammam - 507002 Ph.No.:08742-242180

Appendix – 5 : Co-branding Partnership Agreement

Co-branding Partnership Agreement

Between

**National Highways Authority of India
(NHAI)**

And

**<Name of Entrepreneur with Right to
Develop Land Parcel>**

For

**Development of Wayside Amenities
(WSA) on National Highways**

December, 2018

Co-branding Partnership Agreement for Development of Wayside Amenities on National Highways

This agreement is made on <day> day of <month> month and <year> year between the National Highways Authority of India (NHAI) (hereinafter referred to as the 'Authority')

and

<Private Player with Land Ownership> S/o, D/o, W/o <Name> residing at <address> (hereinafter referred to as the 'Co-branding Partner')

The Authority and the Co-branding Partner shall individually be referred to as the Party and collectively be referred to as 'Parties'

Whereas the National Highways Authority of India has prepared a policy for development of Wayside Amenities (WSA) on National Highways under the brand name <Highway Nest>, with an objective to improve the convenience of highway users viz., passengers and drivers, by providing a standardized experience to them at designated locations

And Whereas the Authority has invited Expressions of Interest for developing and operating Wayside Amenities in line with the standard guidelines defined in the aforementioned policy and the Co-branding Partner has been selected to develop and operate a <Type X> Wayside Amenity under the brand <brand name> to cater to the requirements of <target group> on the land parcel measuring a size of <size in ha> located at the <chainage and RHS/LHS> comprising of survey numbers <survey numbers> in the village/ city of <village name> of the district <district name>, under the possession of the Co-branding Partner, as per **Schedule A**

Now therefore, the parties have agreed to as follows:

1. **Term of the Co-branding Partnership Agreement:** In consideration of the terms and conditions of this Co-branding partnership agreement, the Authority shall permit the Co-branding Partner to develop and operate a <Type X> Wayside Amenity under the brand <brand name> commencing from the date of entering into this agreement. The agreement shall remain in force till the time both the Authority and the Co-branding Partner continue to adhere to the terms and conditions mentioned in this co-branding partnership agreement.
2. **Facilities/ Amenities to be provided by the Co-branding Partner at the site:** The Co-branding Partner shall mandatorily provide:
 - a. Adequate open area for vehicle parking, vehicle movement, landscaping.

- b. The maximum covered area of the site including any mandatory and permissible facilities shall be 25% or as mandated by the local bye-laws, whichever is lower. This limit shall also include any development in future on the site. For the Fuel station, the ground coverage shall be considered only for the actual area covered by the administrative buildings, and other permanent structures. However, it shall not include open hardstand space for vehicle movement under the canopy. There shall be a minimum of two different outlets serving food and adequate washroom facilities (separate for ladies and gents). At least one retail outlet shall be allotted for local artisans to sell their produce
- c. In addition, there shall be provision for drinking water, first aid, provision for NHAI camp office (at least 100 sqm).

A list of amenities, classified as mandatory and permissible amenities to be provided in <Type X> WSA are summarized in **Schedule B** along with the minimum capacity required to be developed for the mandatory amenities.

The Co-branding Partner shall operate the permissible facilities as listed in **Schedule B**, after obtaining written approval from the authorized representative of the authority.

3. Responsibility of the Authority

- a. Access to the facility upto the right of way (ROW) shall be provided by the authority free of cost to the co-branding partner as required by the extant access policy, after issue of LOA and before signing of co-branding agreement; signage on the highway at designated locations and a digital copy of the branding material and logo to the Co-branding Partner for the development of WSAs. The authority shall provide the same branding as decided for WSAs development by private entrepreneurs throughout the country from time to time
- b. The applicants have to apply for the access permission from MoRTH by themselves, however the Authority shall provide access to the Co-branding Partner in coordination with the Ministry of Road Transport and Highways (MoRTH) after issue of LOA and before signing of the co-branding agreements so as to facilitate the construction of various facilities by the applicant.
- c. The Authority shall also specify the service level agreement, standards and specifications (as per **Schedule C**), and broad proto-type design for the Co-branding Partner to select from. The Co-branding Partner might seek advice for development from the authority given its technical expertise. Final as built designs for the facility

shall be shared with the Authority to verify adherence to the specified standards and specifications

- d. The authority may appoint an agency to supervise the activities of the Co-branding Partner and monitor the adherence of the facility with the specified standards and service level agreement. The authority shall take appropriate action against the Co-branding Partner for the non-compliance to this agreement and the service level requirements
- e. While the responsibility of obtaining the clearances shall rest with the Co-branding Partner, the Authority shall facilitate the Co-branding Partner with land use conversions, wherever required, to limit the usage of land parcels for development and operations of wayside amenities by providing suitable recommendation to the respective state government
- f. Adequate signage for the WSA shall be provided by the Authority at three locations each within 2 kms on both sides of the WSA in case of undivided carriageways. In case of divided carriageways, signage shall be provided at three locations within 2 kms before the WSA along the direction of traffic flow. In addition, a signage highlighting the distance to the next WSA shall be installed before the gap in the median in the opposite direction for traffic flowing in the opposite direction. However, the signage shall be maintained by the Co-branding Partner
- g. Evaluate and approve the layouts and designs prepared by the Co-branding Partner
- h. The Authority holds the right to specify additional conditions as per administrative exigencies, that may arise
- i. The Authority shall provide a letter of consent (without any contractual obligation) to the Co-branding Partner for establishing fuel stations, provided the Co-branding Partner meets all the requirements laid out by Ministry of Petroleum and Natural Gas and the Oil Marketing Companies and it possesses suitable land characteristics as per the extant access policy for development of a fuel station. The Co-branding Partner shall be responsible for obtaining clearance from Oil Marketing Companies for establishing fuel stations.

4. Responsibility of the Co-branding Partner

- a. The Co-branding Partner shall
 - 1. Procure funding for the project at its own cost
 - 2. Undertake design and engineering responsibilities
 - 3. Obtain all statutory approvals including the approvals needed for land use conversion etc.
 - 4. Manage raw material procurement and construction
 - 5. Operate and maintain the WSA
 - 6. Adopt the marketing and branding material as specified by the authority
- b. The Co-branding Partner shall be responsible for obtaining all requisite permission(s) from the concerned authorities for design, construction and operation of the wayside amenities at the site. All the designs and layouts prepared by the Co-branding Partner shall be submitted to the Authority for verification and approval
- c. The Co-branding Partner shall achieve Commercial Operation Date (COD) for WSAs within 24 months extendable to 30 months from the date of award of co-branding partnership. Only one additional extension of maximum 6 months may be provided by the Authority on case to case basis beyond 30 months after which the agreement shall stand automatically terminated.
- d. The construction of all the mandatory facilities in the WSA should be completed before COD. The construction and operationalization of other facilities, however, can be phased.
- e. The Co-branding Partner would not be allowed to charge the customers for the following facilities: Drinking water, Toilet and Washrooms apart from as mentioned in schedule B
- f. The Co-branding Partner shall maintain the WSA in accordance with the norms defined in the service level agreement. The Co-branding Partner shall be obligated to meet certain standards with respect to the following
 - 1. Customer convenience and security
 - 2. Quality of service
 - 3. General upkeep and maintenance of the facilities
- g. The Co-branding Partner shall ensure that there is an arrangement to register and redress grievances/ complaints of the users of the Wayside Amenities. The grievances

and complaints with measures taken to redress them shall be shared with the Authority in a timely manner

- h. Relevant KPIs shall be defined in the service level agreement (**Schedule C**) and they shall need to be adhered to by the Co-branding Partner, along with all other terms and conditions as defined by the authority from time to time. The overall performance of the WSA shall be gauged through audits by third party agencies appointed by the Authority and the cost of the same shall be borne by the Authority. The authority reserves the right to terminate the agreement if the facility is not maintained as per the required standards. The Co-branding Partner shall allow the third-party audit agency or the representative appointed by the Authority uninhibited access to the facility as and when requested
- i. The final as build drawings shall be shared by the Co-branding Partner with the Authority in order to verify adherence to the specified standards and specifications and other terms and conditions in the agreement.
- j. The Co-branding Partner shall ensure adherence to the branding elements defined by the Authority.

5. General Conditions of the co-branding partnership Agreement

- a) If the Co-branding Partner is a corporate body/ company, then the promoters of the corporate body/ company who holds at least 51% of the shareholding in the corporate body/ company at the time of executing this agreement shall not dilute his/its shareholding below 51% for a period of 2 years from the Commercial Operational Date (COD). The promoter holding 51% of the shareholding in the corporate body/company may dilute its shareholding after 3 years of the Commercial Operational Date (COD)
- b) A proprietary firm may also be allowed to add partner, change constitution/ ownership after three years form the Commercial Operational Date (COD).
- c) The Co-branding Partner shall not undertake any construction activity in the site, without written approval from the Authority and from other competent authorities, as needed. The Co-branding Partner shall not raise any construction in contradiction to this agreement and shall not use the site for any facility not mentioned in the Agreement

- d) The Authority and the Co-branding Partner shall ensure that the co-branding partnership agreement is signed and the construction at the site is initiated within a period of 6 months from the signing of co-branding agreement, failing which the letter of award shall lapse and the co-branding partnership agreement may be terminated. Extensions may be provided on a case to case basis.
- e) The Co-branding Partner shall ensure that the construction is completed and the operations are initiated within 24 months extendable up to 30 months from issuance of the letter of award. Only one additional extension of maximum 6 months may be provided by the authority on case to case basis beyond 30 months after which the agreement shall automatically stand terminated.
- f) The Co-branding Partner shall ensure that the facility is continuously used for the purpose as defined by the agreement. The co-branding partnership agreement may be terminated by the authority, if the Co-branding Partner fails to operate the mandatory facilities for a period of 3 months
- g) The co-branding partnership agreement may be terminated, if the Co-branding Partner uses the site for any other purpose then the one mentioned in the agreement
- h) The Co-branding Partner shall be responsible for the safety and security of the wayside amenity and shall be responsible for the maintenance and the upkeep of the facility. The Co-branding Partner shall ensure round the clock CCTV monitoring of the entire facility, maintain at least 1 month of video recording and deploy adequate number of security personnel. The Co-branding Partner shall also setup a hotline with the nearest police station to report any incidents related to law and order. The Co-branding Partner shall also ensure that adequate parking facilities are provided and that no vehicle is parked outside the facility, on the National Highway, impacting the movement of the traffic
- i) The Co-branding Partner shall ensure compliance of all rules/ regulations made by state government/ local authorities, related to development and operation of Wayside amenity
- j) The Co-branding Partner upon registration of this agreement shall deposit the certified copy of the registered co-branding partnership agreement with the authorized officer of the Authority and shall retain the original with itself. The cost of certification and registration of the agreement shall be borne by the Co-branding Partner

- k) The Co-branding Partner shall not allow the facility premises to be used for selling liquor, intoxicant and any contraband goods or any article, the sale, distribution or display of which is prohibited by law. The Co-branding Partner shall take all necessary actions to prevent the use of the facility premises for any illegal activities by any person.
- l) The Co-branding Partner will indemnify, defend, save and hold harmless the Authority and its officers, servants, agents, Government Instrumentalities and Government owned and/or controlled entities/enterprises, against any and all suits, proceedings, actions, demands and claims from its employees, facility users, vendors or any third parties for any loss, damage, cost and expense of whatever kind and nature, whether arising out of any breach by the Co-branding Partner of any of its obligations under this Agreement or any related agreement or on account of any defect or deficiency in the provision of services by the Co-branding Partner to any user or from any negligence of the Co-branding Partner under contract or tort or on any other ground whatsoever.
- m) The Co-branding Partner shall be solely responsible for employing adequate uniformed staff to perform the obligations as provided in the co-branding agreement. The Co-branding Partner shall be solely responsible for complying with all the applicable laws as well as for paying the salaries, wages, dues, PF & ESI etc. of such employees. No such employee shall be deemed to be employee of Authority for any purpose whatsoever. To clarify, the Authority shall not be the principal employer of any staff/agency engaged by the Co-branding Partner or its vendors.
- n) The owner /co-branding partner shall furnish an undertaking for not hindering the construction work of 6/8 laning of the National Highway, if necessary and that the temporary access shall be replaced by permanent access on completion of the work of National Highways, if the minimum requirement of the plot size is available for maintaining wayside Amenity as per NHAI / MoRTH prescribed standards from time to time. The dismantling of the temporary access shall be borne by the owner/co-branding partner.

6. Termination of Co-branding Partnership Agreement

- a) Either party might terminate the co-branding partnership agreement by giving 3 months prior written notice to the other party. The Co-branding Partner shall stop using the brand name of the authority and the marketing material on termination of the agreement and the Authority retains the right to appoint another Co-branding Partner to develop and operate Wayside Amenity under its brand.
- b) Further, on termination of the co-branding partnership agreement, the Co-branding Partner shall be required to pay the access fee as per the extant access policy to continue to avail highway access for the facility. In case the co-branding agreement is terminated due to breach of the contract by the Co-branding Partner, additional penalty up to 50% of the access fee may be levied by the Authority.

7. Dispute Resolution

The Authority Chairman/nominee and Chairman/nominee of the respective Co-branding Partner shall amicably settle all disputes. In case an amicable settlement is not achieved, Part-

III of the Arbitration & Conciliation Act, 1996 related to "Conciliation" in regard to Dispute Resolution shall be followed.

Any Dispute, which is not resolved amicably through Conciliation process shall be finally settled by Arbitration as set forth below:-

- i. The Dispute shall be finally settled by Arbitration in accordance with the Arbitration and Conciliation Act, 1996, or any statutory amendment thereof. Such Arbitration shall be held in accordance with the rules of SAROD, New Delhi and shall be subject to the provisions of the Arbitration and Conciliation Act as amended.
- ii. The Arbitral Tribunal shall consist of Sole Arbitrator to be appointed by "SAROD" with 30 days on receipt of a request made by any of the parties to the Agreement to its Secretary.
- iii. Neither party shall be limited in the proceeding before such Tribunal to the evidence or arguments before the other party.
- iv. Arbitration proceedings shall be held in Delhi and language of the Arbitration proceedings and that of all documents and communications between the parties shall be English.
- v. The expenses incurred by each party, party in connection with the preparation, presentation of its proceedings shall be borne by each party itself.

The fees and expenses payable to the Arbitrators shall be as per the Schedule of remuneration and expenses for Arbitrators notified by NHAI vide letter No. 11041/217/2007-Admn. Dated 13.01.2010 as amended from time to time.

NOTE: This Co-Branding Agreement is an agreement between two parties i.e. Authority (NHAI) & the private land owner who has been selected vide this policy (Co-Branding Partner) whereby the parties agree to cooperate to promote the wayside amenity developed under "Highway Nest" by associating any of the various logos, color schemes, or brand identifiers to be used on the wayside amenity in addition to the roles and responsibilities defined in the co-branding agreement.

IN WITNESS WHEREOF, the Parties have signed this Co-branding partnership Agreement to be duly executed by their respective authorized representatives on the <date> in originals in English.

National Highways Authority of India (NHAI)

<Name of the Co-branding partner>

A. Krishna Prasad
The Regional Officer
National Highways Authority of India
Regional office- Hyderabad
D.No 8-2-334/18, Road No. 3
Banjara Hills- Hyderabad-500034
Tel: 91-040-23551581/1582
E-mail: nhairohyd@gmail.com
Website: www.rohyderabad@nhai.org

Name: <Name>
Designation: Vice Chairman & Managing
Director

Date:

Date:

Schedule A – Location and Ownership of the Land Parcel

S No	Location *\$ Parameters	Values
1	State	
2	Section	
3	Site locations (Chainage)	
4	Nearby Place/ City	
5	National Highway Number	
6	LHS/ RHS	
7	Latitude, Longitude	
8	Area of Land (in sqm.)	
9	Frontage (in meter)	
10	Land Survey Number(s)	
11	Type of Ownership (Corporate, individual/joint, HUF, Partnership etc.)/ Lease	
12	Khata number	
13	Land classification (agriculture, non-agricultural)	

* Provide copy of the land records available with the competent authority of the region indicating the survey numbers and title of the land.

\$ Attached site layout of the land parcel indicating the area and the frontage

Schedule B – List of Permissible and Mandatory Facilities

Facilities at various types of WSA

M: Mandatory Facilities; P: Permissible
Facilities

#	Facilities in the WSA ^{\$}	Facility Targeted Towards Passengers	Facility Targeted Towards Truckers
1.	Food court/restaurants	M	
2.	Dhabhas for truckers		M
3.	Retail Arcade (Convenience Store, shops)	M	M
4.	Tourist information kiosk	P	
5.	Village Haat	P	
6.	Motel/Rooms for short stay	P	
7.	Dormitory for drivers	P	P
8.	Open air rest area with benches and tables	P	P
9.	Toilets facilities [^] * and Baby care room	M	M
10.	Drinking water*	M	M
11.	Children's play area	P	
12.	Self-laundry and cooking facility for truckers		P
13.	Fuel station [@] (along with air filling station, puncture repair & pollution check)	P	P
14.	Car/Bus Parking	M	
15.	Truck parking		M
16.	Vehicle repair shop	P	P
17.	Car washing	P	
18.	Spare parts shop	P	P
19.	First aid box	M	M
20.	Doctor on call	P	P
21.	Medical Clinic	P	P
22.	Internet Facility	P	M
23.	ATM	P	P
24.	Smoking zone	P	P
25.	Helipad [#]	P	P
26.	Conference room/meeting room	P	P
27.	Convention center	P	P
28.	Telephone Tower	P	P

As per DGCA guidelines

[^] Separate for men, women and physically challenged

* co-branding partner will not be allowed to charge rents from the customers for drinking water and toilets. The water provided for drinking purpose should be cooled and fit for drinking as per WHO/ BIS standards. Co-branding partner shall be allowed to sell branded packaged drinking water in addition to providing free water.

^{\$} In future, additional facilities catering to the requirements of the highway commuter may be developed in consultation with the Authority on a case to case basis

[@] Fuel station may cater to vehicles operating on both conventional sources (such as petrol/diesel.) as well as non-conventional sources (electric charging etc.) of energy

Minimum capacity of facilities in various types of WSA

#	Facilities in the WSA ^ⁿ	Facility Targeted Towards Passengers	Facility Targeted Towards Truckers
1.	Food court/restaurants	80 seaters	
2.	Dhabhas for truckers		60 seaters
3.	Retail Arcade (Convenience Store, shops)	25 sq. m.	25 sq. m.
4.	Tourist information kiosk	-	
5.	Village Haat	-	
6.	Motel/Rooms for short stay	-	
7.	Dormitory for drivers	-	-
8.	Open air rest area with benches and tables	-	-
9.	Toilets facilities ^{^*} and Baby care room	Total 50 persons	Total 50 persons
10.	Drinking water [*]	At least 3 Taps per building	At least 3 Taps per building
11.	Children's play area	-	
12.	Self-laundry and cooking facility for truckers		-
13.	Fuel station [@] (along with air filling station, puncture repair & pollution check)	-	-
14.	Car Parking	100 Cars	
15.	Bus/Truck parking		50 Trucks
16.	Vehicle repair shop	-	-
17.	Car washing	-	
18.	Spare parts shop	-	-
19.	First aid box	1 Standard First Aid Box available in Project office	
20.	Doctor on call	-	-
21.	Medical Clinic	-	-
22.	Internet Facility	-	-
23.	ATM	-	-
24.	Smoking zone	-	-
25.	Helipad [#]	-	-
26.	Conference room/meeting room	-	-
27.	Convention center	-	-
28.	Telephone Tower	-	-

[#] As per DGCA guidelines

[^] Separate for men, women and physically challenged

^{*} co-branding partner will not be allowed to charge rents from the customers for drinking water and toilets. The water provided for drinking purpose should be cooled and fit for drinking as per WHO/ BIS standards. Co-branding partner shall be allowed to sell branded packaged drinking water in addition to providing free water.

^{\$} In future, additional facilities catering to the requirements of the highway commuter may be developed in consultation with the Authority on a case to case basis

[@] Fuel station may cater to vehicles operating on both conventional sources (such as petrol/diesel.) as well as non-conventional sources (electric charging etc.) of energy

Schedule C – Service & Maintenance Requirements

1. Service & Maintenance Requirements

- 1.1 The Co-branding Partner shall, at all times, operate and maintain the project in accordance with the provisions of the Agreement, Applicable Laws and Applicable Permits. In particular, the Co-branding Partner shall, at all times during the Operation Period, conform to the service and maintenance requirements set forth in this “**Service & Maintenance Requirements**”
- 1.2 The Co-branding Partner shall repair or rectify any defect or deficiency set forth in Paragraph 2 of this schedule within the time limit specified therein and any failure in this behalf shall constitute a breach of the Agreement. Upon occurrence of any breach hereunder, the Authority shall be entitled to terminate the co-branding partnership agreement, without prejudice to the rights of the Authority under the Agreement, including Termination thereof.
- 1.3 General Ambience and Upkeep
 - (a) The general ambience and upkeep shall be of such standards so as to attract road travelers to the facility and provide their customers with clean, attractive, comfortable and welcoming surroundings that offer value for money.
 - (b) The Co-branding Partner shall be responsible for cleanliness, maintenance, upkeep of premises and facilities and provide a clean, comfortable, safe and aesthetically appealing environment.
 - (c) The Co-branding Partner shall arrange for dustbins in Project Facility areas to minimize littering from Users of the Project Facility.
 - (d) There shall be regular sweeping of the Project Facility areas multiple times in a day to ensure cleanliness.
 - (e) While cleaning the Project Facility, the Co-branding Partner shall make sure that the dump shall not be thrown in the adjoining areas, except any designated area
 - (f) The Co-branding Partner shall follow adequate waste management and disposal methods for waste generated from Project Facility operations.
 - (g) The Co-branding Partner shall ensure collection, screening and segregation of dry and wet garbage area. The Co-branding Partner shall also ensure the segregation of bio-degradable, non-bio degradable and hazardous waste. Appropriate disposal as approved by applicable authority shall be the responsibility of the co-branding partner. The Co-branding Partner shall in no way harm the environment of the place.

- (h) The Co-branding Partner shall undertake clearing of any choking in the drainages, manholes, etc., removal of beehives and cobwebs / honey webs from the property and its premises, cleaning and sweeping of roof tops with brooms / mechanized sweeping, cleaning of signage. All dust bins shall be properly cleaned from in and outside and shall be emptied at the end of the shifts on regular basis.
- (i) The Co-branding Partner shall not damage, destruct or demolish any structure, area or asset, which is owned by Authority, inside or outside Project Facility areas without prior instructions and / or approval of Authority.

1.4 Toilets / Wash Rooms and Shower Areas

- (a) There shall be a regular maintenance program in place for toilet/washroom and shower area cleaning to maintain the facilities in a clean, working condition.
- (b) A specific contract, or clauses within the general maintenance contract, must be included to ensure appropriate standards of cleaning and maintenance are maintained.
- (c) The Housekeeping Staff of the Co-branding Partner shall be responsible for daily cleaning disinfection of toilets / wash rooms and shower areas in the project facility as per the following check list:

Cleaning Toilets/Washrooms/Shower Areas Manually

- (i) Wash hands and put on gloves.
- (ii) Ventilate the area (for example, open a window), and prepare the cleaning solution in a well-ventilated area (refer to manufacturers' instructions).
- (iii) Flush the toilet with the seat lid down.
- (iv) The toilets shall be thoroughly cleaned at least once every shift and mopped dry. The floor shall be made non-slippery and all deposits removed.
- (v) Apply the cleaning agent to the inside of bowl, including under the rims and allow to soak and clean the bowl afterwards flush the toilet, rinsing the brush in flushing water (leave the toilet brush in the bowl).
- (vi) Remove any splashes or marks from the wall.
- (vii) Wipe the toilet seat and flush handle with the cloth, and then close the lid.
- (viii) Dispose of the cloth when the task is completed.

- (ix) Remove gloves and wash hands.
- (x) In addition to the stipulated timings, janitor/sweeper shall also undertake such sweeping / cleaning /mopping operation as and when required or as directed by Housekeeping Supervisor /staff on duty, or such personnel as may be authorized in this regard by the Facility Manager at any time of the day and night.
- (xi) In-case of Indian Toilets: Apply the cleaning agent to the inside of bowl, including under the rims and allow to soak and clean the bowl afterwards flush the toilet, rinsing the brush in flushing water. Then clean the foot pedals with disinfectant and let dry. Cleaning steps would be similar except for the cleaning of the foot pedals.

1.5 Schedule of Maintenance:

The Co-branding Partner shall follow the following timetable for routine cleaning of the Project Facility:

Periodic Cleaning Schedule	
Activity	Frequency
Toilets cleaning and sweeping	Continuous (minimum once every hour)
Wash floors, dust, clean (open) drains, empty dustbins, scrub kitchen, tables / chairs, other furniture and accessories, furniture, shelters etc.	Daily
Clear cobwebs, clean doors and windows, kitchen walls etc.	Weekly
Repairs, fumigation, wash curtains, cushion covers, water tanks, filter solution etc.	Monthly
Whitewash, pest eradication, contract renewals, clean air-conditioning system etc.	Yearly

Periodic Maintenance Schedule		
Item	Activity	Frequency
Floor	Machine scrub to ensure removal of soil from grouting	Fortnightly
Walls	Hand scrub to ensure removal of soil from grouting	Monthly
Bins	Hand scrub to ensure removal of soil from grouting	Fortnightly
Basins	Scrub with scrubbing pad to remove stubborn stains	Weekly

Bowls / Urinals	Scrub with scrubbing pad to remove stubborn stains Scrub beneath rim to ensure removal of yellow stains	Weekly
Soap Dispenses	Dismantle and check / clean	Weekly

	Chokes	
Exhaust Fans	Wipe clean to remove dust	Weekly

Equipment and Supplies List for Cleaning and / or Operations

1. Service tray or cart
2. Premixed glass cleaner (with spray bottle)
3. Premixed disinfectant cleaner (with spray bottle)
4. Disinfectant cleaner concentrate
5. Scouring power
6. Stainless steel cleaner (if necessary)
7. Toilet bowl swab and container
8. Putty knife
9. Broom
10. Dust-pan corner brush
11. Mop / Bucket / Wringer
12. Signages such as 'wet floor' and 'closed for cleaning'
13. Duster (feather / lamp's wool)
14. Clean cloth
15. Paper towels / Toilet paper / Soap

Cleaning Agents for Different Finishes

1. Wall / Floor (cleaning granite and	Use neutral-based cleaners or disinfectants. Do not use acid-based cleaner on marble
2. Glass / Mirror	Use ammonia or neutral based cleaners
3. Sanitary Wares	Use disinfectant cleaners
4. Stainless Steel /Chrome	Use stainless steel / chrome polish
5. Plastic / PVC	Use neutral based cleaners
6. Toilet Bowls	Use disinfectant or mild abrasive liquid cleaners

Washroom Inspection Card

Location_____

Month_____

Date	Time						Defects	Checkers	Remarks

1.6 Preventive Maintenance

- (a) The outlets and drain pipes of the urinals shall be kept clog free and fixed in proper place.
- (b) The clogged drain pipes are to be de-clogged immediately and drain chambers cleaned thoroughly once a week as part of preventive maintenance and also one register to be maintained for all the drainages of the hospital.
- (c) Regular monitoring to be done by the housekeeping supervisor for the cleaning by maintaining and filling the checklist.

1.7 Maintenance of Food Service Areas

- (a) The operations of Restaurant including the kitchen, stores and other food handling areas shall be as per the Food Safety and Standards Act (FSSA) 2006, Food Safety and Standards Rules 2010 and various Food Safety and Standards regulations as applicable from time to time. The Co-branding Partner shall solely be liable for any damages/criminal liability consequent to violation of any of the provisions of FSSA, 2006 or any issue arising out of food contamination, poisoning and related issues and licensee is alone liable to all third party claims.
- (b) The Co-branding Partner shall have to maintain high standards of cleanliness, courtesy and manners by his staff and shall set high standards of quality of food and hygiene, serving standards.
- (c) The Co-branding Partner shall arrange for cooking gas at his own cost at all times.
- (d) The Co-branding Partner shall make payment of electricity and water based on actual consumption at restaurant, kitchen, store and toilets.
- (e) The Co-branding Partner shall deploy adequate number of qualified and experienced persons like Supervisors, Cooks, Waiters, Attendants, etc. to ensure efficient and high standards of services. All staff members shall be provided with Uniforms.
- (f) The Co-branding Partner must employ adult and skilled labour only. Employment of child labour will lead to the termination of the agreement. The Co-branding Partner shall engage only such workers, whose antecedents and character have been thoroughly verified and after police verification and other formalities. Police

verification certificate shall be produced for each and every worker/staff engaged by the co-branding partner.

- (g) The representative appointed by Authority shall have the right to verify and certify the quality and quantity of food and other services specified in the agreement, to be provided by the co-branding partner. If the Co-branding Partner fails to provide the satisfactory services, Co-branding Partner shall be liable to be terminated.
- (h) The Co-branding Partner shall operate the Food Court and the Restaurant facilities in the Project on continuous basis throughout the Management Agreement period (16 Hours a day at least, 365 days a year). If the Co-branding Partner fails to run it accordingly, Authority shall issue a notice to the Co-branding Partner and cancel the agreement.
- (i) The Co-branding Partner shall render services in all the shifts, throughout the year, including Sundays and holidays as per the requirements.

1.8 Maintenance of Rooms for Short Stay / Motel Facility (if permitted):

- (a) The Co-branding Partner shall operate the Rooms in the Project on continuous basis throughout the Management Agreement period (24 hours, 365 days a year for rooms). If the Co-branding Partner fails to run it accordingly, Authority shall issue a notice to the Co-branding Partner and cancel the agreement.
- (b) It shall be the duty of the Co-branding Partner to ensure comfort and a welcoming atmosphere to the guests as well as strive to extend courteous, reliable and satisfactory service from staff.
- (c) The Co-branding Partner shall ensure a high standard of cleanliness and hygiene in the rooms, corridors, lobby and other areas. A high level of hygiene shall be maintained especially in the wash rooms, toilets, shower areas etc.
- (d) The Co-branding Partner shall ensure that housekeeping staffs maintain the privacy of the guests and they shall be trained with proper procedures to enter the room.
- (e) Security is one of the prime concerns of a hotel/motel guest. The housekeeping department staffs shall ensure the safety and security of the guests with the help of security services. They shall also make sure that firefighting equipment and emergency alarms are functional at all times. They shall also ensure peace, quiet and noise free atmosphere in the area.
- (f) The Co-branding Partner shall ensure a pleasant and classy ambience/decor in the rooms, lobby, corridors and other areas.

- (g) The housekeeping staff shall be responsible for overall cleanliness, bed making, ensuring maintenance of the building and its infrastructure, laundry, linen management, key control, pest control, safety and security of the guests as well as the infrastructure and interior decoration.
- (h) The Housekeeping Department shall co-ordinate and ensure maximum co-operation with other departments such as front office, room service, restaurant, security etc. to provide high quality service. To be successful, a well planned work schedule shall be prepared so as to ensure minimum disruption to the guests and work flow of other departments. The senior housekeeper shall be responsible for ensuring this by supervising a group of staff or working closely with staff from other departments.
- (i) All staff members shall be provided with Uniforms.
- (j) The Co-branding Partner must employ adult and skilled labour only. Employment of child labour will lead to the termination of the agreement. The Co-branding Partner shall engage only such workers, whose antecedents and character have been thoroughly verified and after police verification and other formalities.
- (k) The representative appointed by Authority shall have the authority to verify and certify the quality and hygienic standards of rooms and other services specified in the agreement, to be provided by the co-branding partner. If the Co-branding Partner fails to provide the satisfactory services, Co-branding Partner shall be liable to be terminated.
- (l) The Co-branding Partner is allowed to charge market driven rates/tariffs and other revenues from the facilities.
- (m) The Co-branding Partner shall make payment of electricity and water based on actual consumption/operations of rooms/motel in the Project Facility.
- (n) The Co-branding Partner shall render services in all the shifts, throughout the year, including Sundays and holidays as per the requirements.

1.9 Maintenance of Horticulture and Landscaping

- (a) The Co-branding Partner shall be responsible for the maintenance of horticulture and landscaped areas in the Project Facility which includes, watering, fertilizing the plants, protection from pests and diseases, sweeping, weeding, mowing and disposal of garden refuse, cultivation and cutting of hedges, pruning and clipping of hedges roses etc and stacking, preparation and planting of seasonal flowers, minor repair works and all other landscape operations necessary for the proper growth of garden features and proper standard of maintenance.

- (b) The Co-branding Partner must engage experienced staff for the supervision of these works, which shall be familiar with the landscape operation in the area/region.
- (c) The staff shall ensure regular weeding, cutting grass of lawns and flower beds, ground covers, making basins of tree pits and hoeing to be done periodically.
- (d) The Co-branding Partner shall ensure adequate watering of all garden/landscape features, trees, hedges, shrubs with hose pipes in different area shall be done regularly. The Co-branding Partner shall ensure that unnecessary wastage of water does not occur at any time and must protect the irrigation fittings / hydrant etc. fixed at site and existing irrigation system due to negligence of his staff will have to be made good by the Co-branding Partner at his cost.
- (e) The Co-branding Partner shall ensure that manure and fertilizers as required shall be applied under the directions of the experienced Gardner/Mali. Periodic checks to be carried out for pests and diseases.
- (f) The Co-branding Partner shall ensure the following daily operation is envisaged: - sweeping, removal and disposal of garden refuse and cut grass to approved dumping ground. No grass / refuse to be left overnight in the garden area/landscaped area.
- (g) The Co-branding Partner shall ensure that lawn mowing to take place at regular intervals of 10-15 days in a month or as per direction of the experienced Gardner/mali.
- (h) The Co-branding Partner shall ensure that clipping and trimming of hedges, edges and trimming of shrubs, plants, trees, creepers and bougainvillea's etc. to be carried out at regular intervals.
- (i) The Co-branding Partner shall ensure safety of all goods and equipment, tools / hose pipes etc. at the project facility site.
- (j) The Co-branding Partner shall take all necessary precautions for carrying out the above operations. In the case of any injury / accident to any person, the responsibility and liability will be entirely on the co-branding partner.

1.10 Signage Maintenance

- (a) The Co-branding Partner shall provide internal directional signs which may be required in large the Project, to assist drivers to know where suitable parking spaces are located.
- (b) The Co-branding Partner shall ensure that Pavement Markings, such as directional arrows, are encouraged to supplement signs in parking zones. They

give drivers additional guidance and can be used when drivers have a limited view of signage, particularly at night in poorly lit locations.

- (c) Information signages and display boards shall be visible, legible and functional. These shall be cleaned once in a week. Damaged signages and boards shall be replaced, repaired within seven days of detection.
- (d) The Co-branding Partner shall provide controlled Entrance (access) and Exit (egress) to be suitably manned by security personnel.

1.11 Other Maintenance Requirements

S. No.	Activity	Description
a)	Electric Meter	The Co-branding Partner shall check all meters once in a month time to ensure that they are functioning and are showing correct readings.
b)	Standby Power Supply	The Co-branding Partner shall have arrangement of standby power supply by DG sets which shall be available 24 hours.
c)	Safety	Any fault in the electrical equipment like switches, receptacles, wiring etc. shall be identified, tested and repaired within 24 hours of detection to prevent accidents.
d)	Fire Fighting Facilities	The Co-branding Partner shall provide the required firefighting equipment and facilities including fire exits, fire proof doors, etc conforming to relevant standards and the applicable rules and regulations.
e)	Facilities for Physically Challenged Persons	The Co-branding Partner shall provide all the necessary facilities to the entry / exit, seating and movement of physically challenged persons including wheel chairs, ramps etc.
f)	Equipment	The Co-branding Partner shall ensure the equipment and component parts shall conform to the relevant standards by Bureau of Indian Standards (BIS) wherever available.

- 1.12** All Materials, Works and Construction operations shall conform to the local bye laws, latest MES/CPWD Specifications and National Building Organization (NBO) codes with up to date amendments and correction slips wherever applicable. Where the specifications for a work are not given, Good Industry Practice shall be adopted.

2. Repair / rectification of defects and deficiencies

- 2.1** The obligations of the Co-branding Partner in respect of Maintenance Requirements shall include repair and rectification of the defects and deficiencies specified in Annex - A of this service and maintenance requirements within the time limit set forth therein.

3. Other defects and deficiencies

- 3.1 In respect of any defect or deficiency not specified in Annex - A of this service and maintenance requirements, the Co-branding Partner shall undertake repair or rectification in accordance with Good Industry Practice and within the time limit specified by the Independent Engineer.
- 3.2 In respect of any defect or deficiency not specified in Annex – A of this service and maintenance requirements, the Independent Engineer may, in conformity with Good Industry Practice, specify the permissible limit of deviation or deterioration with reference to the Specifications and Standards, and any deviation or deterioration beyond the permissible limit shall be repaired or rectified by the Co-branding Partner in accordance with Good Industry Practice and within the time limit specified by the Independent Engineer.

4. Extension of time limit

Notwithstanding anything to the contrary specified in this schedule, if the nature and extent of any defect or deficiency justifies more time for its repair or rectification than the time specified herein, the Co-branding Partner shall be entitled to additional time in conformity with Good Industry Practice. Such additional time shall be determined by the Independent Engineer and conveyed to the Co-branding Partner and the Authority with reasons thereof.

5. Emergency repairs / restoration

Notwithstanding anything to the contrary contained in this schedule, if any defect, deficiency or deterioration in the Project poses a hazard to safety or risk of damage to property, the Co-branding Partner shall promptly take all reasonable measures for eliminating or minimizing such danger.

6. Daily Inspection by the co-branding partner

The Co-branding Partner shall, through its representative, undertake a daily visual inspection of the Project and maintain a record thereof in a register to be kept in such form and manner that can be validated by the Authority, as required. Such record shall be kept in safe custody of the Co-branding Partner and shall be open to inspection by the Authority and the Independent Engineer at any time during office hours.

7. Divestment Requirements

All defects and deficiencies specified in schedule shall be repaired and rectified by the Co-branding Partner so that the Project conforms to the Maintenance Requirements on the Transfer Date.

8. Display of Service and Maintenance Requirements

The Co-branding Partner shall display a copy of this requirements at the Project along with the Complaint Register at an appropriate location.

Annex - A
Repair/Rectification of Defects and Deficiencies

The Co-branding Partner shall repair and rectify the defects and deficiencies specified in this Annex-A of within the time limit set forth herein

Nature of defect or deficiency		Time limit for repair / rectification	
(a)	Site Area, Driveway, Parking, Hardstand Area etc.		
I.	Carriageway and paved shoulders		
(i)	Breach or blockade	-	Temporary restoration within 24 hours; permanent restoration within 15 days.
(ii)	Roughness value exceeding 3,000 mm in a stretch of 1 km (as measured by a standardized rough-o meter/bump integrator)	-	180 days
(iii)	Pot holes	-	48 hours
(iv)	Cracking in more than 5% of road surface in a stretch of 1 km	-	30 days
(v)	Rutting exceeding 10 mm in more than 2% of road surface in a stretch of 1km (measured with 3 m straight edge)	-	30 days
(vi)	Bleeding/skidding	-	15 days
(vii)	Ravelling/Stripping of bitumen surface exceeding 10 sq. m.	-	15 days
(viii)	Damage to pavement edges exceeding 10 cm	-	15 days
(ix)	Removal of debris	-	6 hours

(x)	Surface Defects including pop outs, shallow corner break ravelling, scaling, minor spalling etc.	-	15 days
(xi)	Joint Defects not requiring replacement	-	15 days
(xii)	Drainage Defects	-	7 days
(xiii)	Damage to Pavement within the upper third of the slab requiring Partial Depth Repair	-	30 days
(xiv)	Damage to Pavement more than the upper third of the slab requiring Full Depth Repair	-	60 days
(xv)	Joint Defects requiring replacement	-	60 days
II.	Hard/earth shoulders, side slopes, drains and culverts		
(i)	Variation by more than 2% in the prescribed slope of camber/cross fall	-	30 days
(ii)	Edge drop at shoulders exceeding 40 mm	-	7 days
(iii)	Variation by more than 15% in the prescribed side (embankment) slopes	-	30 days
(iv)	Rain cuts/gullies in slope	-	7 days
(v)	Damage to or silting of culverts and side drains during and immediately preceding the rainy season	-	7 days
(vi)	Desilting of drains in urban/semi-urban area	-	48 hours
(vii)	Damages in retaining wall, weep holes, apron stone pitching / culverts, cover slabs etc.	-	7 days
(b)	Signs and pavement marking (including Road signs and Road side furniture)		
(i)	Damage to shape or position; poor visibility or loss of retro-reflectivity / electrical service to signages	-	48 hours
(ii)	Damages to Signages	-	7 days
(c)	Exterior lighting (including street lighting) and telecom / Wi-Fi		
(i)	Any major failure of the system	-	24 hours
(ii)	Faults and minor failures	-	8 hours

(d)	Trees and plantation / Landscaping including buffer zone		
(i)	Obstruction in a minimum head-room of 5m above driveway or obstruction in visibility of road signs	-	24 hours
(ii)	Deterioration in health of trees and bushes, lawn and other landscaping features	-	Timely watering and treatment
(iii)	Replacement of trees and bushes	-	30 days
(iv)	Removal of vegetation affecting sight line and road structures	-	15 days

(e) All Buildings

Nature of defect or deficiency		Time limit for repair / rectification	
(i)	Defects in electrical / AC / mechanical / water and sanitary installations / all internal and external service lines	-	24 hours
(ii)	Cracks / gaps	-	7 days
(iii)	Exterior painting	-	Every 5 years
(iv)	Internal white washing / painting in service areas / toilets	-	Every year
(v)	Damages in joineries / flooring, walls etc.	-	15 days
(vi)	Firefighting / operation of extinguishers	-	24 hours
(vii)	Damages to furniture, fixtures, curtains, internal signages etc.	-	7 days
(f)	Special items of work		
(i)	Damages to RO water plant	-	24 hours
(ii)	Damages to Rainwater harvesting	-	30 days
(iii)	Damages to Septic tank	-	24 hours
(iv)	Damages to tube wells & pumps including water tank (20000 Litre)	-	24 hours
(v)	Damages to CCTV & security system	-	7 days
(vi)	Damages to Electrical substation / transformer	-	24 hours
(vii)	Damages to Trenches / Ducts for UG cables / pipeline	-	30 days
(viii)	Damages to DG set	-	24 hours
(ix)	Damages to Entertainment - Satellite TV & Wi-	-	7 days
(x)	Damages to Shading devices	-	7 days
(xi)	Damages to Outdoor furniture	-	7 days
(xii)	Damages to Children play area developments	-	30 days
(xiii)	Damages to Digital display wall system	-	15 days

(xiv)	Damages to Advertisement balloon	-	30 days
(xv)	Damages to Helipad	-	30 days
(xvi)	Damages to solar power panel	-	30 days
(xvii)	Damages to Hoarding boards	-	30 days
(xviii)	Damages to High mast lamp	-	7 days
(xix)	Damages to Wind mill, if any	-	30 days
(xx)	Damages to cooking gas from food waste if	-	30 days
(xxi)	Damages to Traffic Aid Posts and Medical Aid Posts	-	15 days

Notwithstanding anything contained above, maximum period for rectification of any defects or damages shall not exceed 30 days.

6. Annexure – 3: MPSTDC WSA Policy

Policy for development of Wayside Amenities on a franchise model, developed by Madhya Pradesh State Tourism Development Corporation is provided as a separate attachment / binder.

Service Level Agreement

The Schedule C of the co-branding agreement shall act as Service Level Agreement (SLA) for the purpose of this policy i.e. Development of Wayside Amenities on National Highways by Private Entrepreneur under “Highway Nest” and the Key Performance Indicators (KPIs) shall be as defined in the following pages. The Co-branding Partner shall maintain the minimum qualifying marks for KPIs failing which the Authority may terminate the co-branding agreement considering it a breach of contract. KPIs and SLA may be modified at any time to accordingly accommodate any direction/ruling from the Government of India/ Hon'ble Supreme Court of India or any other Government Agency.

The Co-branding Partner shall, at all times, operate and maintain the project in accordance with the provisions of the Agreement, Applicable Laws and Applicable Permits. In particular, the Co-branding Partner shall, at all times during the Operation Period, conform to the service and maintenance requirements set forth in this “Service & Maintenance Requirements”

The Co-branding Partner shall repair or rectify any defect or deficiency set forth in Paragraph 2 of the schedule C within the time limit specified therein and any failure in this behalf shall constitute a breach of the Agreement. Upon occurrence of any breach hereunder, the Authority shall be entitled to terminate the co-branding partnership agreement, without prejudice to the rights of the Authority under the Agreement, including Termination thereof.

National Highways Authority of India			
Regional Office- Hyderabad			
List of Toll Plazas			
Sl. No.	Name of the PIU	Name of the section	Plaza Name
1	Warangal	Hyderabad- yadgiri of N H 163 (km 18.600 to km 54.00) NHDP-III/BOT/AP-4	Gudur @km 38.100 Hyderabad- Yadgiri of NH 163
2	Hyderabad	Hyderabad- Vijayawada(km 40.000 to km 221.500) on NH 65, NHDP-III/BOT/AP-1	Panthngi @ 60.650 Hyderabad- Vijayawada of NH 65
5		Hyderabad-Bangalore Section (Thondapalli to Jadcherla km 22.300 to km 80.306 on NH- 44 NS/BOT/AP-3	Raikal @ km 54.000 Hyderabad- Bangalore Section NH- 44
6		Hyderabad-Bangalore Section (jadcherla to Kothakota km 80.000 to km 135.469) of NH- 44 NS2/BOT/AP-4	Shakapur @ km 114.087 Hyderabad- Bangalore Section NH 44
7		Hyderabad-Bangalore Section (End of Kothakota to Kurnool km 135.469 to km 211.00) of NH- 44 NS2/BOT/AP-5	Pullur @km 200.000 Hyderabad- Bangalore Section NH 44
8		Hyderabad- Dindi section form km 23.000 to km 78.00 of NH 765	Kadthal @ km 45.710 Hyderabad Dindi Section NH 765
9		Hydrerabad- Dindi secton from km 78.000 to km 108.800 NH 765	Konetipuram @ km 101.450 Hyderabad- Dindi Section NH- 765
10	Nirmal	Nagpur- Hyderabad Section (Maharashtra/Telangana Border to Islamnagar km 175.00 to km 230.000) of NH- 44 NS2/BOT/AP-6	Pippalwada @km 180.300 Nagpur- Hyderabad Section NH- 44
11		Nagpur- Hyderabad Section (Islamnagar to Kadthal km 230.00 to km 278.00) of NH- 44 NS2/BOT/AP-7	Rolmamda @km 25.400 Nagpur- Hyderabad Section NH- 44
12		Nagpur- Hyderabad Section (Kadthal to Armoor km 278.000 to km 308.000) of NH-0 44 NS2/BOT/AP-8	Gamjal @ km 281.320 Nagpur- Hyderabad section NH- 44
13		Nagpur- Hyderabad Section (Armoor to Adloor yellareddy km 308.000 to km 368.255) of NH- 44 NS2/BOT/AP-1	Indalwai @km 344.407 Nagpur- Hyderabad section NH- 44
14		Nagpur- Hyderabad Section (Adloor yellareddy to Chegunta km 368.255 to km 419.793) of NH- 44 NS2/BOT/AP-2	Bhiknoor @ km 392.600 Nagpur- Hyderabad Section NH 44
15		Nagpur- Hyderabad Section (Chegunta to Bowenpally km 419.793 to km 481.331) of NH- 44	Manoharabad @ km 443.713 nagpur- Hyderabad section NH 44
16	Khammam	Tanamcherla- Jamandlapalli (Km.72.600 to Km.121.000) of NH 365	Chinthapally @ km 99.750 Tanamcherla- Jamandlapally section NH 365